HELLO

My Name Is

Please Hire Me After This Networking Event!



WHY Network

- "85% of all jobs are filled via networking" LinkedIn
- "Networking Is Still The Best Way To Find A Job, Survey Says" — Forbes
- "A Successful Job Search: It's All About Networking" — NPR
- "It's all About Who You Know: Networking to Get a Job" — Fox Business



Additional Benefits of Networking

- Explore or clarify your major or career choice
- Get advice about your job search
- Uncover information about a specific job, employer, or industry
- Refine your elevator pitch



Myths about networking



What is Networking

 Building and cultivating relationships with others for mutual benefit.



How to Network Build Relationships

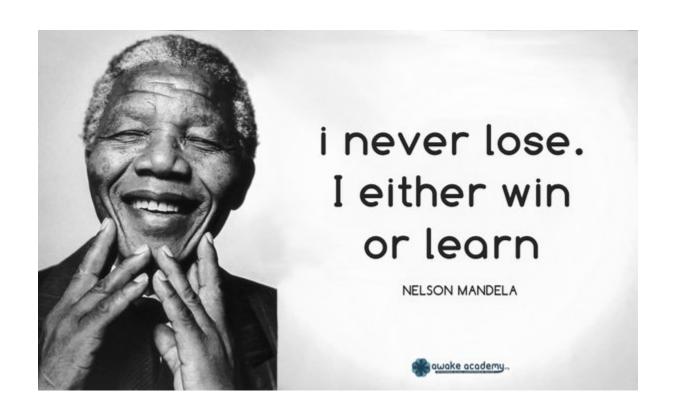
- 1. Build relationships one at a time
- 2. Be friendly and make a connection
- 3. Ask people questions
- 4. Tell people about yourself
- Go places and do things
- 6. Accept people the way they are
- 7. Assume other people want to form relationships too
- 8. Overcome your fear of rejection
- 9. Be persistent
- 10. Invite people to get involved
- 11. Enjoy people



Who Do YOU Know?

Guest Speakers	Career Fair Recruiters	Current & Former Employers	Local & Professional Organization Members	Career Services Personnel
Alumni	Professors	Relatives & Friends	Classmates	Relatives of Classmates

Examples



Department of Career Planning & Development

470-578-6555

careers.kennesaw.edu

- Explore Careers
- **Practice Interviews**

Job Search Strategies Internship & Co-Op

Owl Link

Career Fairs

 Cover Letter Assistance Resume Critique

- Graduate School
- Workshops

